



Osaki Computer Engineering Co, Ltd.

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“CompTIA certification leads to knowledge and practical service enhancement. We look forward to the employee growth and the company’s comprehensive strength through certifications.”

Mr. Shozo Ishii
Deputy general manager,
Second Information
Communication SS Control
Department

Certification in USE

- CompTIA Cloud Essentials
- CompTIA Network+

CompTIA WORLDWIDE HEADQUARTERS

CompTIA Certifications, LLC
3500 Lacey Road, Suite 100
Downers Grove, IL
60515-5439
CompTIA.org

In accordance with the mid-term vision, create a new market by establishing IT human resources and strengthen cross-divisional customer responsiveness

Acquisition of CompTIA certification as a common knowledge base

TARGET

Sales, System Engineer, Network Engineer, Customer Engineer, Planning and Operation Staff

Background of Efforts

Osaki Computer Engineering, with a basis on the company policy’s “trust and service,” advocates the mid-term vision that creates new markets by refining sales and technical capabilities and providing advanced services and products.

Challenges in the vision

- As the number of cloud, network, and security projects increases, it is necessary to improve correspondence and proposal capabilities to expand business negotiations
- Thickening the layer of next-generation IT engineers and growing as a company strong in IT

Aiming to improve the knowledge and skills in the cloud and network field, and secure problem solving ability and solutions proposal. Training to acquire CompTIA Cloud Essentials and CompTIA Network+ certifications will be implemented to meet this goal.

The adoption of CompTIA Cloud Essentials / CompTIA Network+ certifications



CompTIA Cloud Essentials covers cloud services from a business perspective. The expertise validated includes the business value of cloud computing, cloud types, steps to a successful adoption of the cloud, impact and changes on IT service management, as well as risks and consequences.



CompTIA Network+ helps develop a career in IT infrastructure covering troubleshooting, configuring, and managing networks. It also ensures an IT professional has the knowledge and skills to implement network security, standards, and protocols.

ACTION

Restructuring of technical training

We had previously provided the necessary training for each department resulting in the problem of a mismatch of certifications and a disconnect in the awareness and direction for training. For this reason, we have decided to select candidates in different job categories and encourage them to acquire CompTIA certifications, while at the same time carrying out company-wide training to support them.

Providing shared value to target departments

Efforts linked to business direction are shared with related departments in sales and engineering positions (SE, NE, and CE.) We clarify purpose and identify candidates based on the evaluation and improvements from the previous year.

ACTION

- Utilization of practical CompTIA certs
- Acquisition of knowledge and skills through certifications
- Company-wide skills improvement support
- Dynamism of internal interaction through training



PRODUCTIVE RESULT

- Meeting the customer needs
- Practical proposals leading to trust
- Deliberate HR development, practical support
- Cross-department cooperation is established

Future recommended IT solutions

- With the expansion of IT infrastructure and cloud use, it is necessary to strengthen networks and security. We continue to develop human resources capable of offering a tailored approach to our customers.
- We plan to expand the range of support for other CompTIA certifications such as Cloud+ and Security+.

“CompTIA certification is the industry standard that covers the general knowledge of each IT field, and we have adopted the certification to raise the sales and technical capabilities of our employees since 2017. Based on evaluation and improvement of implementation status, we currently promote the Cloud Essentials certification for sales professionals and Network+ for engineers. The general affairs department selects qualified candidates and carries out group training to acquire certifications. We will continue to enhance our efforts and consider expanding support for CompTIA certifications acquisition in the future.”

Mr. Atsushi Ooe
Deputy general manager,
General Affairs Department

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